

Message Text

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PAGE 01 LA PAZ 04508 102134Z

ACTION COME-00

INFO OCT-01 ARA-14 ISO-00 EB-07 PASS-00 /022 W

-----110641Z 026463 /12

R 102055Z JUN 77

FM MEMBASSY LA PAZ

TO SECSTATE WASHDC 5738

UNCLAS LA PAZ 4508

EO 11652: NA

TAGS: BEXP, BL

SUBJ: TRADE FACILITATION:

SALE OF BUSES TO SINDICATO PRIMERO DE MAYO AND SINDICATO
DE TRANSPORTES DE SACABA

TO: STANLEY R. BRUBAKER
SKOKIE INTERNATIONAL INC.
726 LIVERNOIS
FERNDAL MICHIGAN 48220
PHONE: 313 399-8706
TELEX: 23-5609

1. REPRESENTATIVE OF SINDICATO PRIMERO DE MAYO HAS CONTACTED
COMMERCIAL ATTACHE TO EXPRESS DISMAY ABOUT CHANGE IN
DELIVERY TERMS MADE IN YOUR MAY 11, 1977 PROFORMA INVOICE.
FINANCING WAS ARRANGED BASED ON ASSUMPTION OF 75 DAY DELIVERY EX-
FACTORY SPECIFIED IN YOUR JAN 20, 1977 INVOICE AND SINDICATO
NEEDS DELIVERY IN THIS TIME FRAME TO BEGIN GENERATING INCOME
FOR PAYMENT ON LOAN OBTAINED FOR THIS PURCHASE.

2. BANCO DEL ESTADO ADVISES THAT THE FIRST DISBURSEMENT, IN THE
AMOUNT OF \$159,000 WAS MADE IN YOUR FAVOR ON MAY 16, 1977. CAN
YOU CONFIRM RECEIPT OF THIS PAYMENT?

3. I RECOGNIZE THAT THE PRICE AND DELIVERY TERMS OF YOUR JANUARY
20 INVOICE WERE VALID FOR ONLY THIRTY DAYS, BUT I ASK
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THAT YOU ENDEAVOR TO MAKE DELIVERY WITHIN SEVENTY-
FIVE DAYS. EARLY DELIVERY WILL NOT ONLY FACILITATE
THIS SALE, IT WILL ALSO SIGNIFICANTLY IMPROVE YOUR
OPPORTUNITIES FOR FURTHER SALES IN THIS MARKET, AS
DELIVERY TIMES FOR COMPETING SUPPLIERS FROM ARGENTINA
AND BRAZIL ARE ABOUT SIXTY DAYS.

REGARDS,

RALPH R. JOHNSON
COMMERCIAL ATTACHE
AMERICAN EMBASSY
LA PAZ, BOLIVIA.
STEDMAN

NOTE BY OC/T: PASSED ABOVE ADDEE.

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 10-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977LAPAZ04508
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770209-0083
Format: TEL
From: LA PAZ
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770670/aaaacixo.tel
Line Count: 71
Litigation Code IDs:
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Litigation History:
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 10-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
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Review Withdrawn Fields: n/a
SAS ID: 2202353
Secure: OPEN
Status: NATIVE
Subject: TRADE FACILITATION: SALE OF BUSES TO SINDICATO PRIMERO DE MAYO AND SINDICATO DE TRANSPORTES DE SACABA
TAGS: BEXP, BL
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/a638667f-c288-dd11-92da-001cc4696bcc
Review Markings:
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